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**SIDDHARTH INSTITUTE OF ENGINEERING & TECHNOLOGY:: PUTTUR
(AUTONOMOUS)**

**MBA I Year I Semester Supplementary Examinations February-2022
MANAGEMENT & ORGANIZATIONAL BEHAVIOUR**

Time: 3 hours

Max. Marks: 60

SECTION – A

(Answer all Five Units 5 x 10 = 50 Marks)

UNIT-I

1 Explain Henry Fayol's administrative school. 10M

OR

2 What is system? Discuss the key characteristics of management as a system. 10M

UNIT-II

3 What is planning? Explain the nature, importance and process of planning. 10M

OR

4 Define controlling. Write a note on importance of controlling. 10M

UNIT-III

5 What is learning? Discuss various learning theories. 10M

OR

6 Explain the group dynamics in relation to organizational behavior. 10M

UNIT-IV

7 a Define the concept of motivation. Explain its key drives. 5M

b Explain the concepts and themes of Herzberg motivational theory. 5M

OR

8 a What is leadership? Make a note on this concept in relation to management view. 5M

b What is Managerial Grid and Transactional Vs Transformational Leadership? 5M

UNIT-V

9 What is Organizational Culture? Explain its climate and Development. 10M

OR

10 What is Organizational Development? Write about Phases and Interventions of OD. 10M

SECTION – B

(Compulsory Question)

11

1 x 10 = 10 Marks

You are a MD of ABC Ltd. You plan to automate the assembly line to increase the quantity and quality of production. New machines are installed and the proper training has been given to operators. It seems that even having advance system and all required supports, the production is declined. A meeting of managerial heads has been called. The HR manager stated that the workers are fear of job loss due to increasing automation and no additional incentives are offered to them for increased production. The low morale of worker is thus the reason of low production. You want to solve the problem in consultation with your subordinates.

Questions:

(a) What steps will you take to solve this problem?

(b) Explain the conditions of your decision.

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